

ALLIANCE NW

2016 Event Agenda (*subject to change*)

March 9, 2016

4:00 p.m. – 6:00 p.m. – [Alliance NW Evening Reception](#) hosted by Thurston Economic Development Council +
+denotes an extra fee

March 10, 2016

7:00 a.m. – Sign in & Registration

7:30 a.m. – Morning Keynote & Video Welcome by Congressman Denny Heck

8:30am—9:20am - Veteran Business Opportunity Showcase Keynote & Buyer Panel

8:30 a.m. – 11:30 a.m. – Exhibit Hall Opens

9:30 a.m. – 10:20 a.m. – Breakout Session 1:

Pioneer Room: Make Your Debriefing Count: How to Use the Debriefing Process

Shaun C. Kennedy & Adam Lasky, Oles Morrison Rinker & Baker LLP

Founders Room: Doing Business with the Hanford Primes & the Pacific Northwest National Laboratory

Panel Facilitated by Ashley Coronado, Washington PTAC

Heritage Room: Diversity in State Contracting

Panel Discussion, Facilitator TBA

10:30 a.m. – 11:20 a.m. – Breakout Session 2:

Pioneer Room: Federal Contracting —A Legal Update

Matt Schoonover, Koprince Law LLC

Founders Room: Cyber Security & ITAR Panel for Manufacturers

Panel Discussion, Facilitator TBA

Heritage Room: TBA

11:45 a.m. – Lunch & Keynotes

Kenyata Wesley, Acting Director, Office of Small Business Programs, Department of Defense

Emily Harman, Director, Office of Small Business Programs, Department of the Navy

1:00 p.m. – 4:30 p.m. – Exhibit Hall Reopens

1:30 p.m. – 2:20 p.m. – Breakout Session 3:

Pioneer Room: RFP Pitfalls

Mona Carlson & Mary Jo Juarez, Washington PTAC

Founders Room: Leveraging Your Certification

Stephanie Scott, Washington State Department of Commerce

Heritage Room: Construction Law: Top 10 Washington Contract Provisions

Masaki Yamada, Ahlers & Cressman PLLC

2:00 p.m. – 4:00 p.m. – Match-making Sessions

4:00 p.m. – Event concludes

For information and to register go to www.alliancenorthwest.org or call 360-754-6320